# **Taiwan Stock Market Discovery Forum**



# 

April 9<sup>th</sup>, 2021

# Safe Harbor Statement

This presentation contains certain forward-looking statements.

These forward-looking statements may be identified by words such as 'believes,' 'expects,' 'anticipates,' 'projects,' 'intends,' 'should,' 'seeks,' 'estimates,' 'future,' or similar expressions or by discussion of, among other things, strategy, goals, plans, or intentions. Various factors may cause actual results to differ materially in the future from those reflected in forward-looking statements contained in this presentation, among others:

- 1. Pricing and product initiatives of competitors
- 2. Legislative and regulatory developments and economic conditions
- 3. Delay or inability in obtaining regulatory approvals or bringing products to market
- 4. Fluctuations in currency exchange rates and general financial market conditions
- negative results of clinical trials or research projects, unexpected side effects of pipeline or marketed products
- 6. Increased government pricing pressures
- 7. Interruptions in production
- 8. Loss of or inability to obtain adequate protection for intellectual property rights 9. Litigation
- 10. Loss of key executives or other employees
- 11. Adverse publicity and news coverage

PharmaEngine cautions that this foregoing list of factors is not exhaustive. There may also be other risks that management is unable to predict at this time that may cause actual results to differ materially from those in forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. PharmaEngine undertakes no obligation to update publicly or revise any forward-looking statements. Any statements regarding earnings growth is not a profit forecast and should not be interpreted to mean that PharmaEngine ' s earnings or earnings per share for this year or any subsequent period will necessarily match or exceed published earnings or earnings per share forecasts of PharmaEngine, Inc.

5. Uncertainties in the discovery, development, or marketing of new products or new uses of existing products, including without limitation



- Introduction of PharmaEngine New President/CEO
- 2020 Financial Results
- Pipeline Updates
  - Sales Performance and Territories Status of Onivyde<sup>®</sup>
  - PEP07 Development Strategy



### Introduction of PharmaEngine New President/CEO

### Dr. Hong-Ren Wang

15+ years of pharmaceutical industry experience. In addition to new drug development, he worked on novel drug delivery/device combination through drug evaluation, PK/device combination modeling, and novel formulation design.

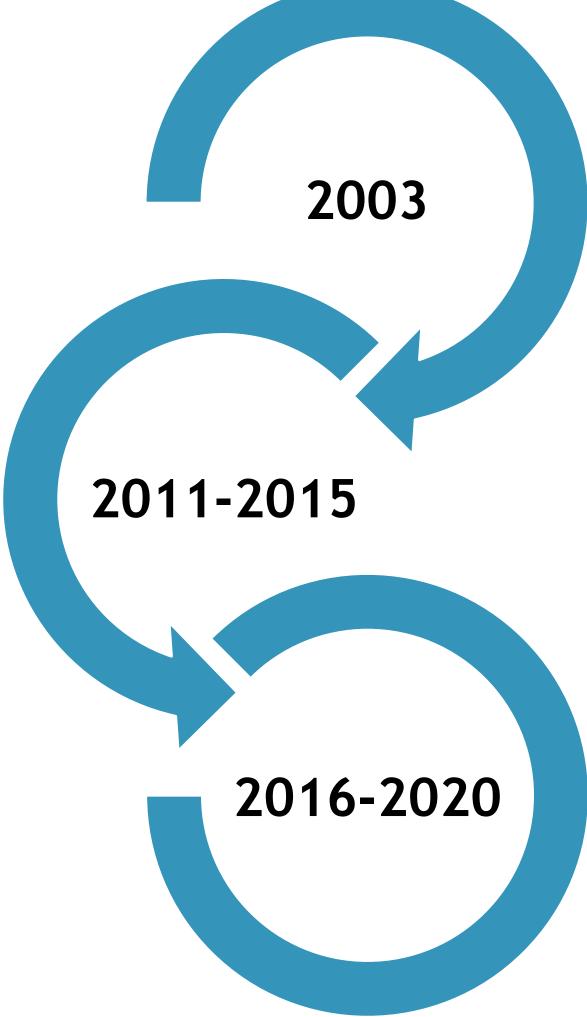
- Ph.D. in Materials Science and Engineering from Massachusetts Institute of Technology, Cambridge, Massachusetts, USA.
- Worked with Transform Pharmaceuticals (a subsidiary company of Johnson & Johnson), Vertex Pharmaceuticals, Microchips Biotech and Proteostasis Therapeutics with increasing responsibilities in drug development.
- Broad industry experience of selection and development of new chemical entities (NCEs) from preclinical to NDA/MAA applications including three FDA/EMA approved commercial products. (Incivek, Kalydeco, and Orkambi)







# Year 2021 marks PharmaEngine's 18<sup>th</sup> year committing to oncology new drug development



### 2003

- Company founded
- Licensed-in PEP02 (Onivyde) 2011-2015
- Licensed-in PEP503 in 2012
- IPO at Taipei Exchange in 2012
- Turned profitable since 2014

### 2016-2020

- 2021~
- Strength R&D Team

Licensed-out PEP02 (Onivyde) in 2011

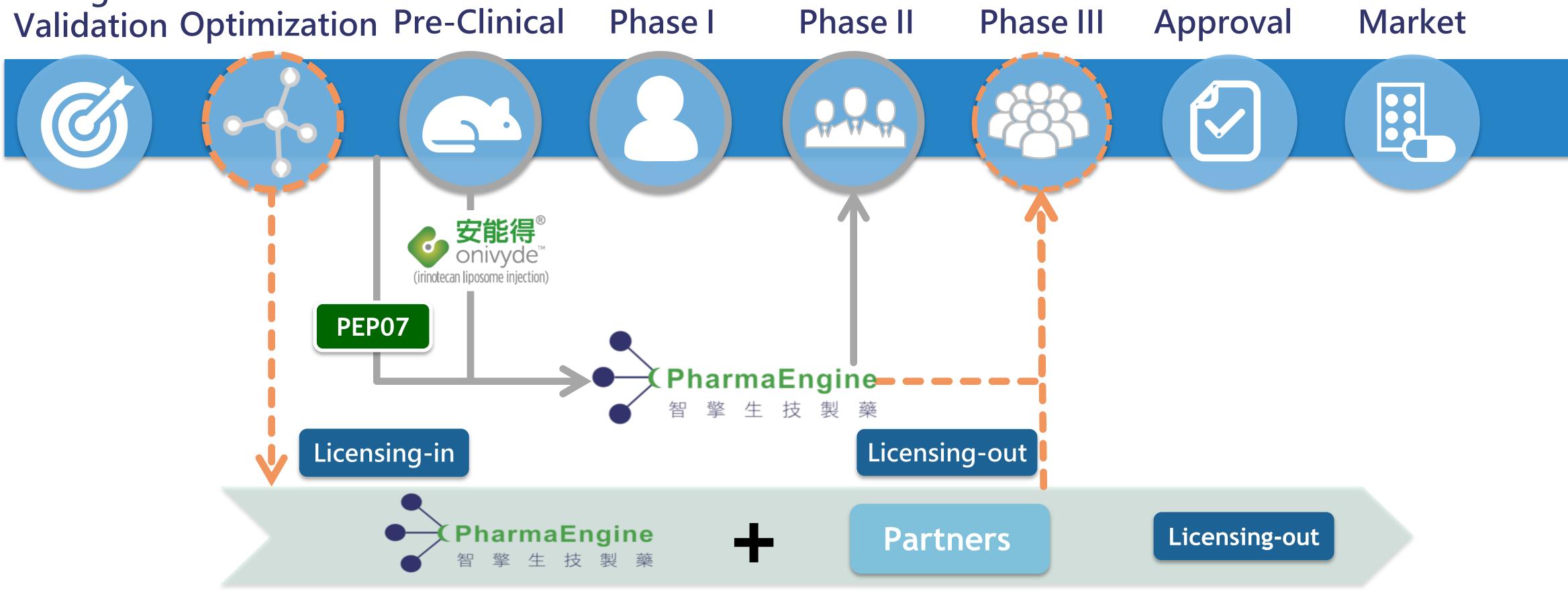
Built a marketing & sales team in Taiwan in 2016 Generated positive data of PEP503 in STS pivotal trial in 2018 PEP503 CE Mark for STS in 2019 Establish a strong and diversified portfolio

Broaden new projects evaluation and licensing to increase pipeline Accelerate development timeline (PEP07...)

Explore opportunities for collaboration with academics

# Virtual Pharmaceutical Company Business Model

### Lead Target Phase I





# 2020 Financial Results



### **2020 Financial Results**

**Operating revenue** 

**Operating costs** 

**Gross profit** 

Sales expenses

**G&A** expenses

**R&D** expenses

**Total operating expenses** 

**Operating income** 

**Total non-operating income and expenses** 

**Income before income tax** 

**Income tax expense** 

**Profit for the period** 

**Common stock** 

EPS(NT\$)

### (EXPRESSED IN THOUSANDS OF NEW TAIWAN DOLLARS)

2020	2019	Amount Change	% Change
1,056,012	314,040	741,972	236
37,234	31,799	5,435	17
1,018,778	282,241	736,537	261
37,115	35,108	2,007	6
76,230	83,730	(7,500)	(9)
95,728	130,793	(35,065)	(27)
209,073	249,631	(40,558)	(16)
809,705	32,610	777,095	2,383
(57,230)	17,057	(74,287)	(436)
752,475	49,667	702,808	1,415
148,194	7,117	141,077	1,982
604,281	42,550	561,731	1,320
1,465,968	1,466,668	(700)	(0.05)
4.15	0.29	3.86	1,331
			8

# Sales, Royalties, and Milestones Driving Growth

ltems Year	2017	2018	2019	2020	2019-2020 Growth rate(%)
Taiwan Sales	40,651	87,384	180,389	214,828	19
Royalties from Europe and Asia	63,526	109,825	133,651	271,584	103
Milestone	749,500	96,221	0	569,600	NA
Total	<u>853,677</u>	<u>293,430</u>	<u>314,040</u>	<u>1,056,012</u>	236

Thousand NTD



# Updated Progress of R&D Projects

## **R&D** Pipeline

Projects	Indication	Preclinical	Phase 1	Phase 2	Phase 3	Approval	<b>Commercial Right</b>
	Pancreatic cancer (Gem based second line )						
安能得 <sup>®</sup>	Pancreatic cancer (Front line)					Fast Track	Milestone payment Royalty (Europe/Asia)
(ONIVYDE)	Small cell lung cancer (second line)					Fast Track	Sales right in Taiwan
	Investigator initiated trial						
Projects	Indication	Preclinical	Phase 1/2	P	hase 2 / 3	Approval	Commercial Right
	Soft Tissue Sarcoma (RTx alone)					CE MARK	Grant back to
Hensify <sup>®</sup>	Head and Neck Cancer (RTx alone)					Fast Track	Nanobiotix the
(PEP503)	Head and Neck Cancer (RTx+Chemo)						Exclusive Right in Asia Pacific Region
	Rectal Cancer (RTx+Chemo)						
Projects	Indication	Preclinical	Phase 1	Phase 2	Phase 3	Approval	<b>Commercial Right</b>
PEP07 (SOL-578)	Hema & Solid tumors						Global Right

# Sales Performance and Territories Status of Onivyde<sup>®</sup>



# 安能得 Irinotecan liposome onivyde injection

### **ONIVYDE** is a liposome formulation of irinotecan

- Sustained release profile  $\bullet$
- Preferential tumor accumulation (EPR effect)\*
- Site-specific activation\*\*
- First and only FDA-approved therapy in post- $\bullet$ gemcitabine pancreatic cancer
- Category 1 evidence in NCCN and ESMO clinical  $\bullet$ practice guideline

Note:

\* Enhanced Permeability and Retention effect \*\* Irinotecan is converted into the 100 to 1000-fold active metabolite, SN-38, by enzymes around tumors.

Lipid membrane

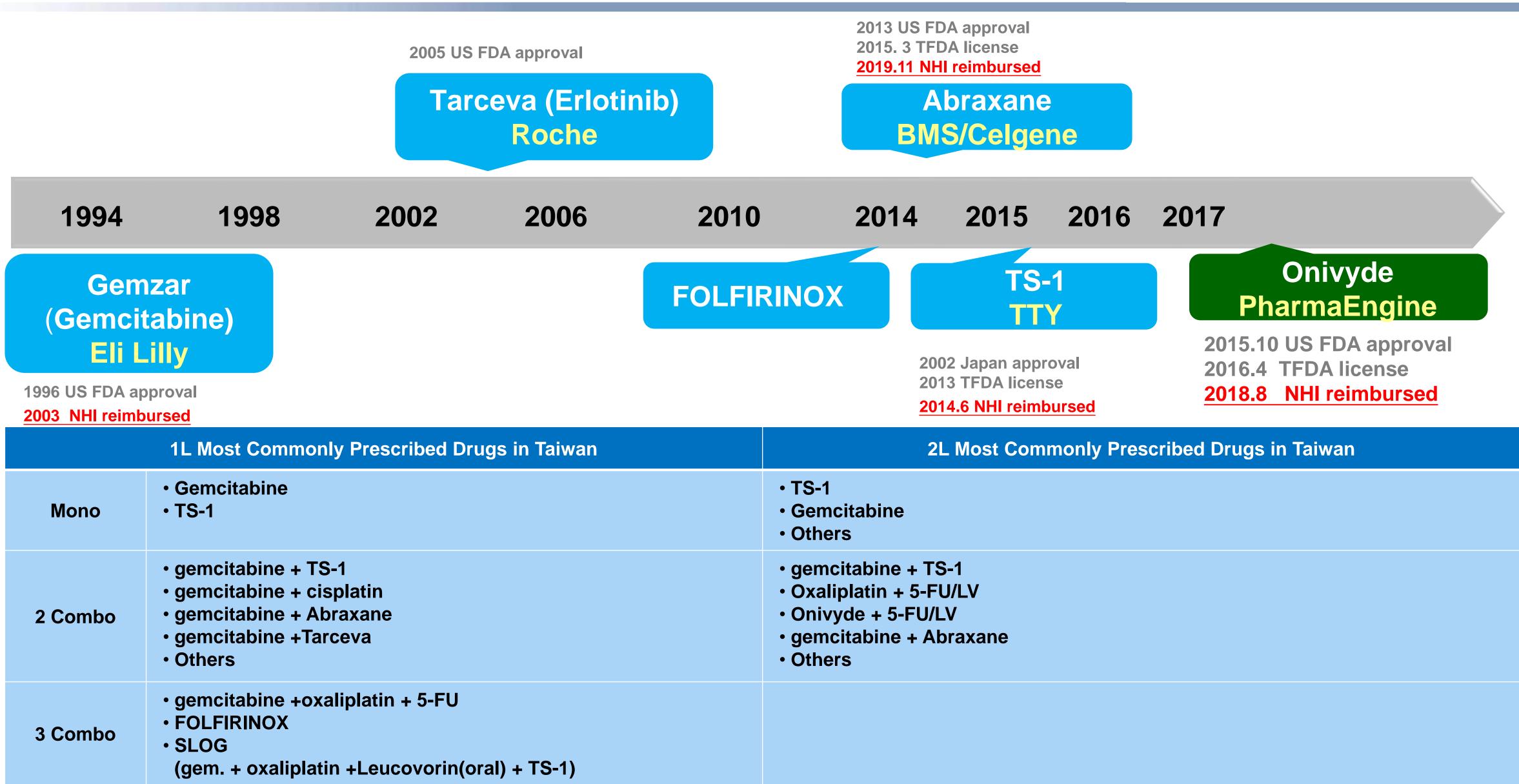
### **IRINOTECAN PEG-DSPE** (CPT-11)

~80,000 molecules

Internal aqueous space

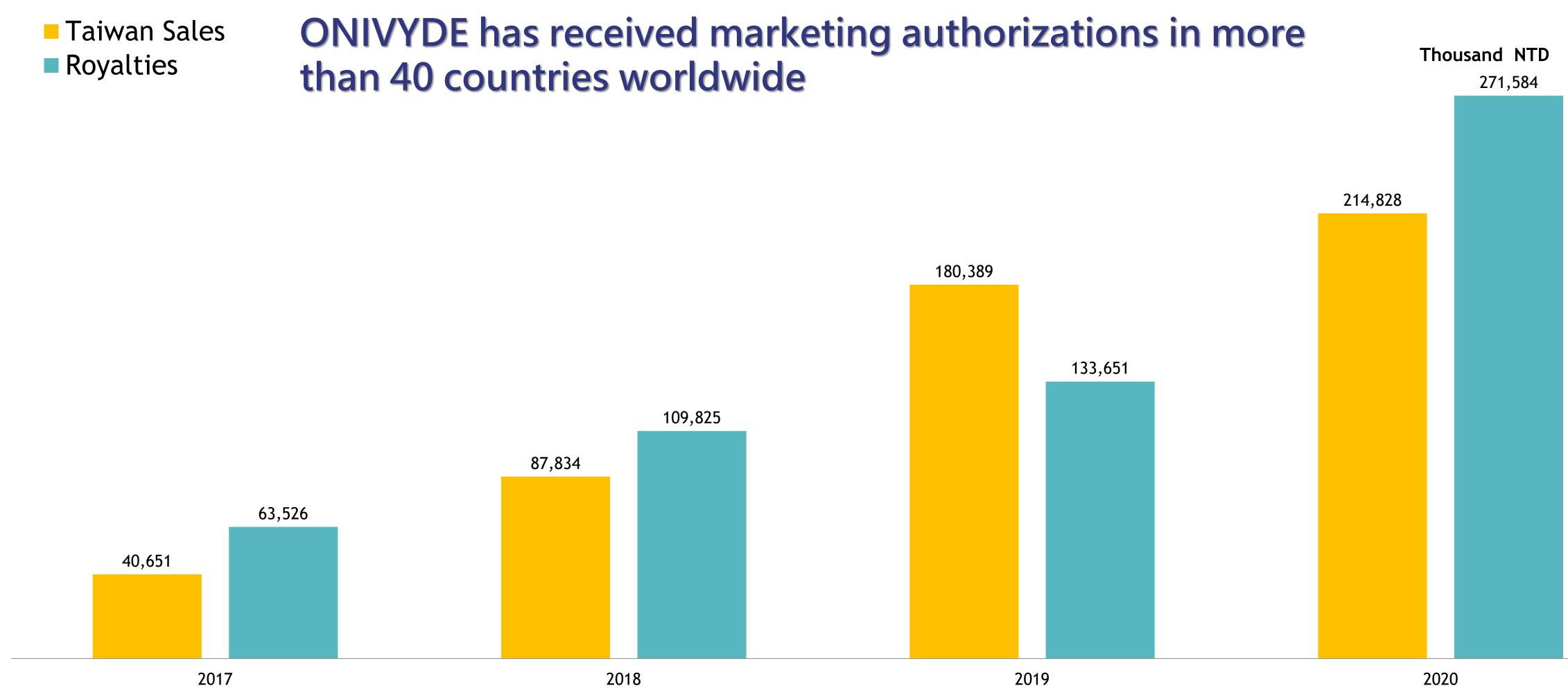


### **Treatment in mPDAC in Taiwan**





### **Revenue from Onivyde**



### Sources of Revenue from Onivyde

	Revenue	Terms	US\$ mn	Achiev
U	pfront		10.0	1
Development & Regulatory Milestone	Phase III 1 <sup>st</sup> patient in		✓	
	Amend Agreement with MACK	7.0	✓	
	NDA submission to US FDA		✓	
	MAA submission to EMA		✓	
	NDA submission to Korean MFDS	10.0	✓	
	MAA approval	25.5	✓	
		Marketing authorization by Korean MFDS	25.0	✓
		Launched and reimbursed by public insurance in three major EU countries	3.0	1
		Others (Approval of different indications)	35.0	
Sa	ales Milestone	Reach certain net sales in Europe and Asia		✓
50		Reden certain net sales in Earope and Asia	110.0	

### Milestone Payments: \$121.5 mn out of \$266.5 mn achieved (\$145 mn to go)

\*All development costs reimbursed by Ipsen.



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# Post GEM in Pancreatic Cancer Opportunity for Onivyde

**ONIVYDE** has received marketing authorizations in more than 40 countries worldwide USA (2015), Taiwan (2015), EMA (2016), Korea (2017), Australia (2016), Switzerland (2017), Japan (2020)

Post Gemcitabine Market Potential

Post GEM Opportunity for Onivyde

Pricing per vial (US\$)\*

Treatment cost (US\$)\*

Diagnosed incidence each year (pancreatic cancer)

Total eligible each year (pancreatic cancer pts)

\* Patients are prescribed 3-4 vials of Onivyde every two weeks, with an average four-month regimen. Source: MACK conference call, Jan. 2016 ; Ipsen Investor Day Presentation, May 2017

	US	EU28	JP	TW
	1,983	1,239	1,192	862
	52,632	32,890	31,642	22,881
pts)	46,000	76,000	22,000	2,200
	16,000	25,800	6,600	800

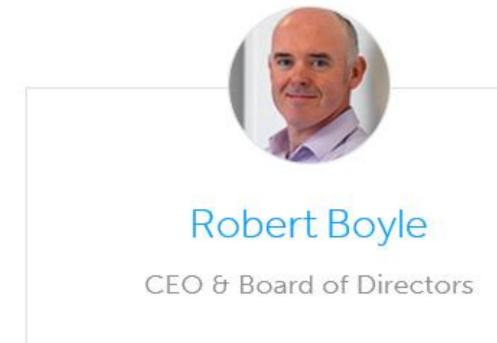
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(PEP503)	Head and Neck Cancer (RTx+Chemo)						Pacific Region
	Rectal Cancer (RTx+Chemo)						
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PEP07 (SOL-578)	Hema & Solid tumors						Global Right

# PEP07(SOL-578) Development Strategy

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	Se on
Founded	2005
Location	Cambridge, UK
Туре	Privately Held
Focus	Oncology, Drug Discovery, M
Partnerships	PHC REMOST DRUGGING THE UNDRUGGABLE



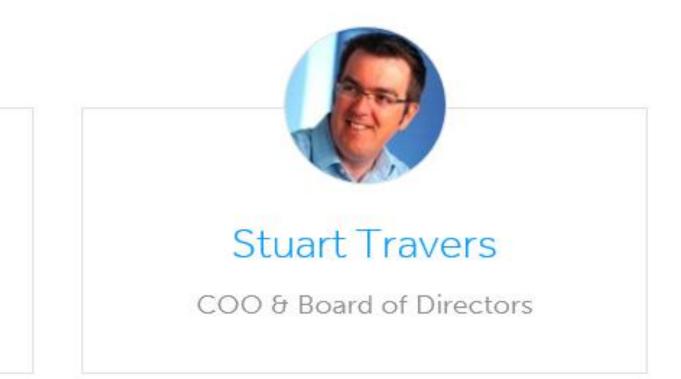
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### 1edicinal Chemistry & Collaboration

eattleGenetics<sup>®</sup>

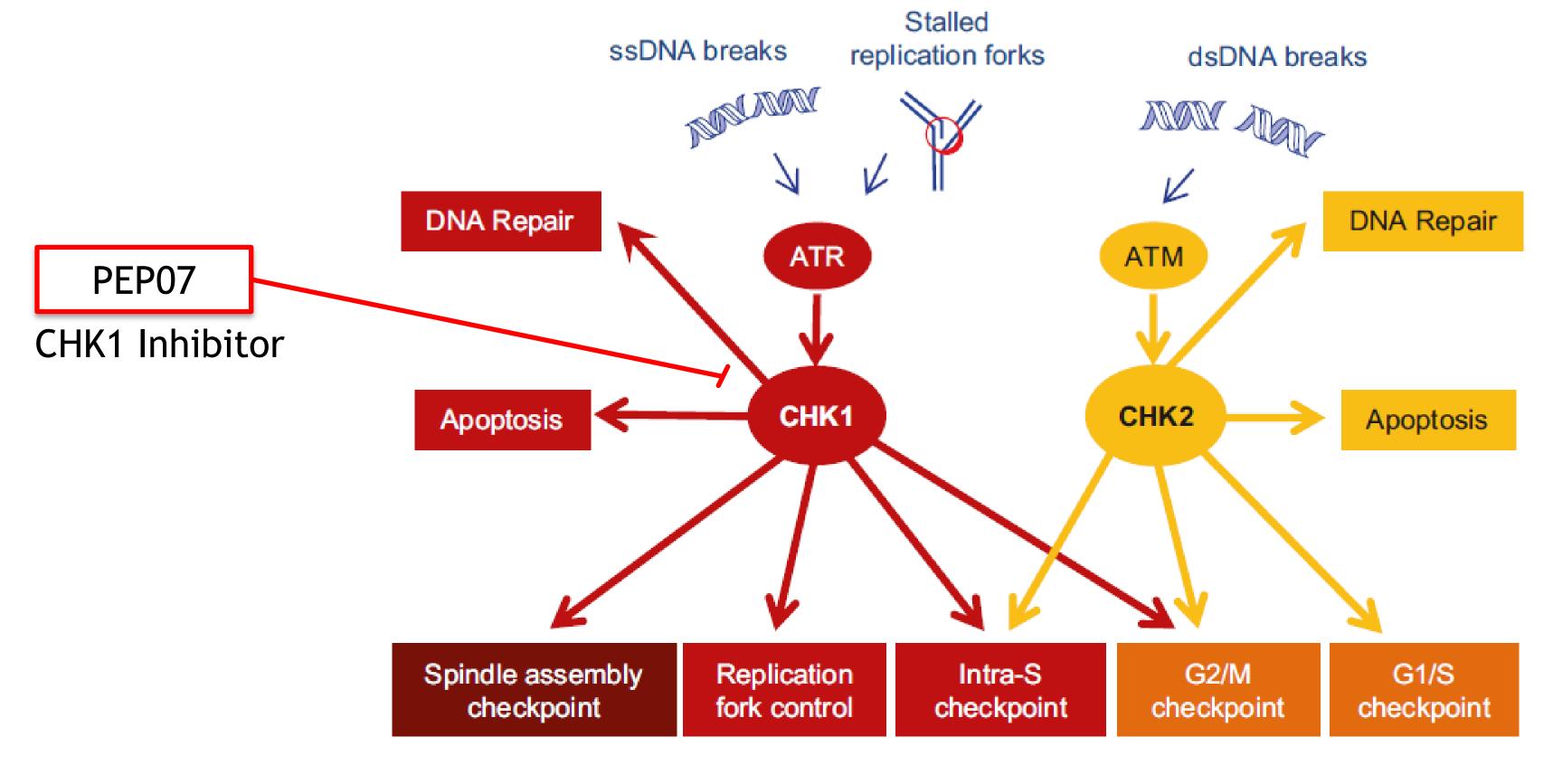


CASCADIAN THERAPEUTICS





### Cell Cycle Checkpoints and DNA Damage Response (DDR)

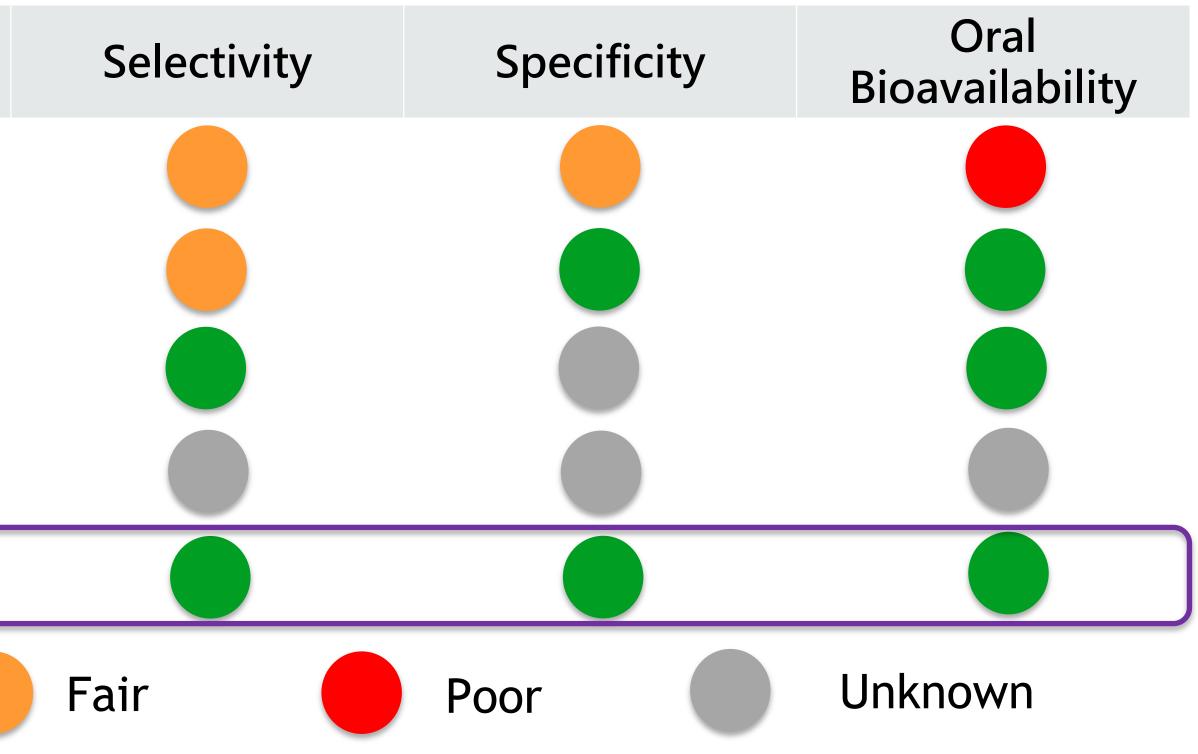


Targeting the DNA Damage Response for Anti-Cancer Therapy, pp. 241-276, 2018

### PEP07(SOL-578) - Best-in-Class Chk1 Inhibitor

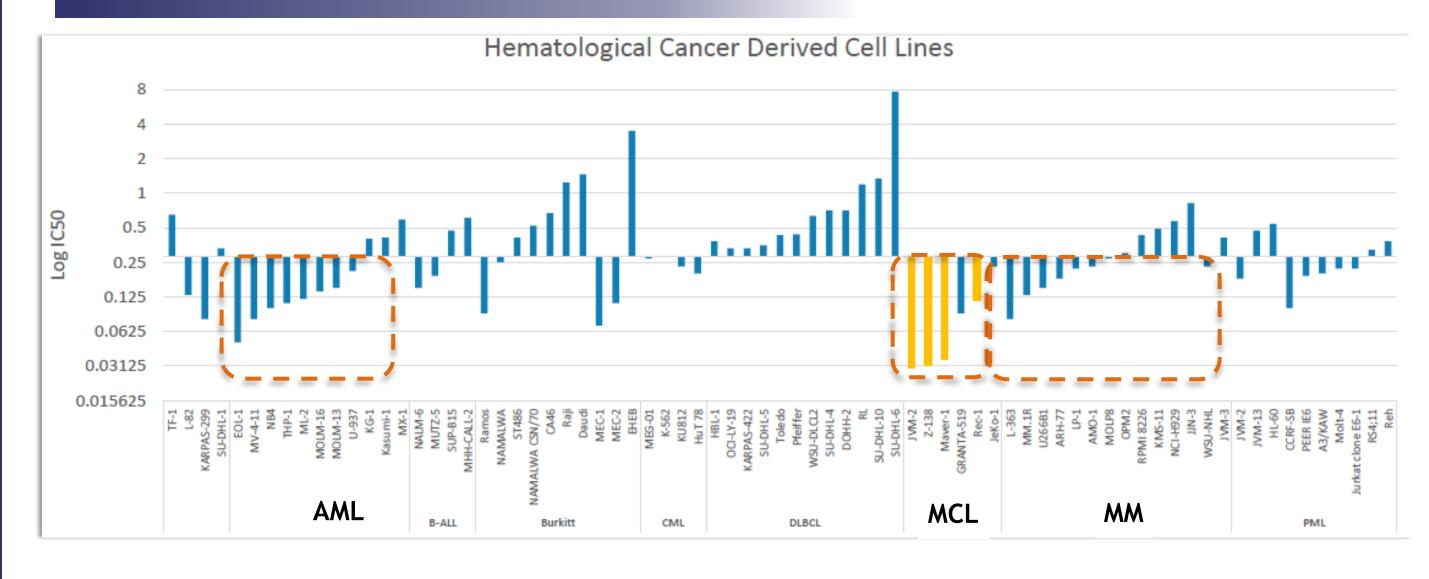
• PEP07(SOL-578) is an oral inhibitor which is more potent, selective, specific than the competitors.

	Drug	Potency
Eli Lilly	LY2606368	
Genetech	GDC-0575	
Sierra Oncology	SRA-737	
Esperas Pharma	LY2880070	
PEI/Sentinel	PEP07/SOL-578	
	Excellent	Good

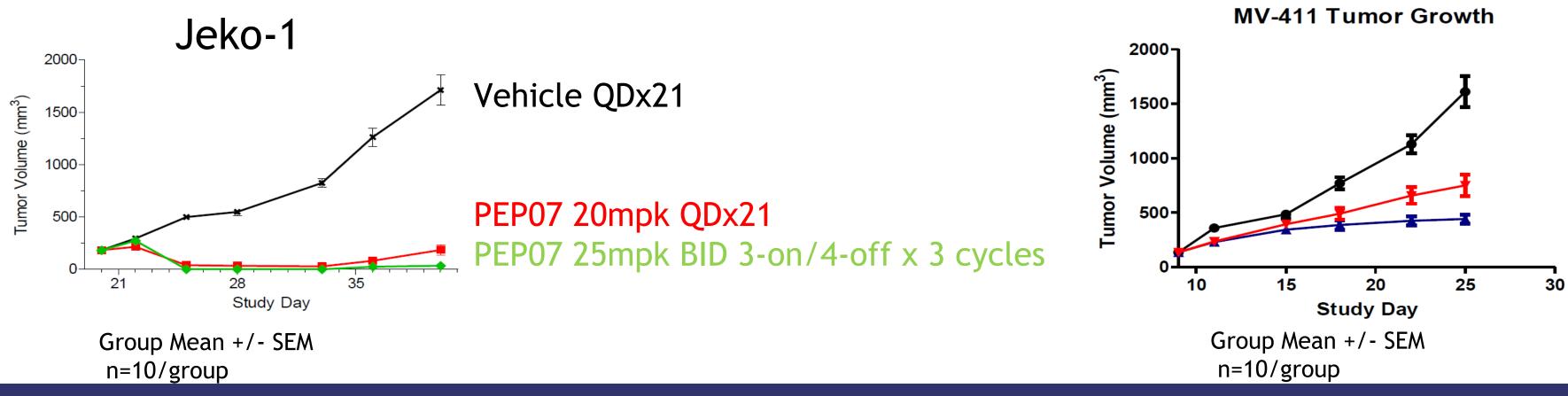




### PEP07(SOL-578) Activities in Hematologic Malignancies (AML & MCL)



### Mantle Cell Lymphoma (MCL):





Hit	Selectivity Kinase/Chk1 IC50	Cellular IC50 (nM)
Chk1	1	1 (HT-29 cells)
Rsk3	36	TBD
Flt3	32	> 5000 (MV-411 cells)
Ret	69	5000 (TT cells)
Rsk4	74	TBD
Map4k4/Hgk	209	TBD
Rsk2	72	TBD
Rsk1	134	TBD
Chk2	1405	TBD



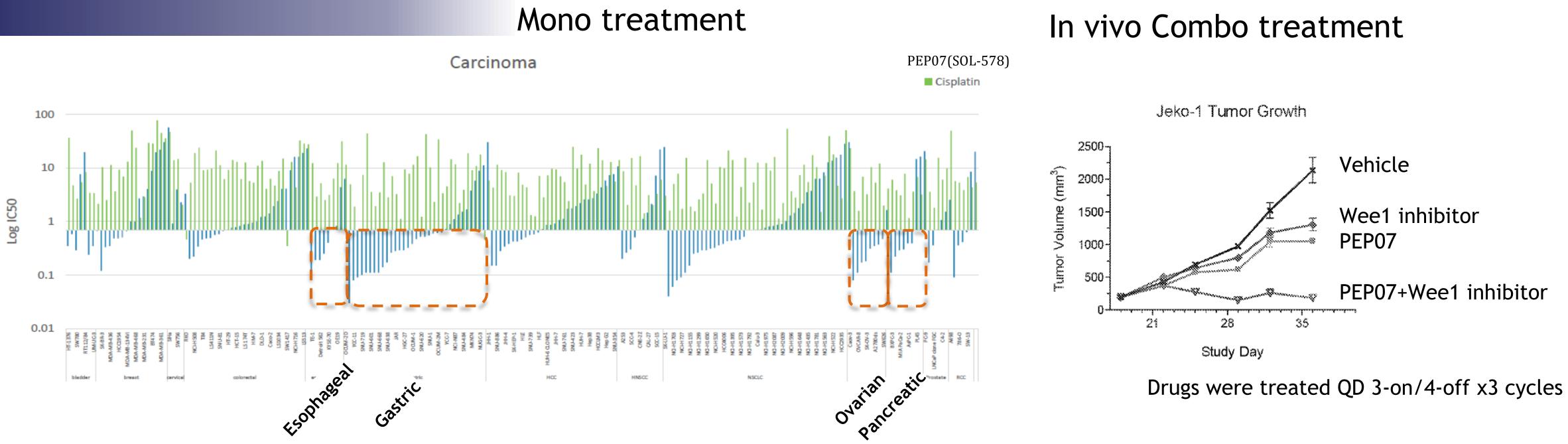
Vehicle BID 3-on/4-off x 3 cycles

PEP07 25mpk BID 3-on/4-off x 3 cycles PEP07 50mpk BID 3-on/4-off x 3 cycles



### PEP07(SOL-578) Mono and Combo Activities





### In vitro Combo treatment

SOC agents	Indication	Cell line
Ara-C	AML	MV4-11 / THP-1
Cisplatin	Uterus	MFE-296
Gemcitabine	NSCLC	NCI-H1703
5-Fu	Esophagus	KYSE-270
5-Fu	Stomach	SNU-16, SNU-5
TMZ	Brain	IMR-32
Topotecan	SCLC	NCI-H1048
SN-38	SCLC	NCI-H1048
Paclitaxel	Ovary	Caov-3
Sorafenib	RCC, Liver	A498, SNU-398

Cl < 0.9 (synergism): MV4-11/Cytarabine; NCI-H1703/Gemcitabine; KYSE-270/5-Fu; THP-1/Cytarabine

**CI=0.9-1.1 (additivity):** 

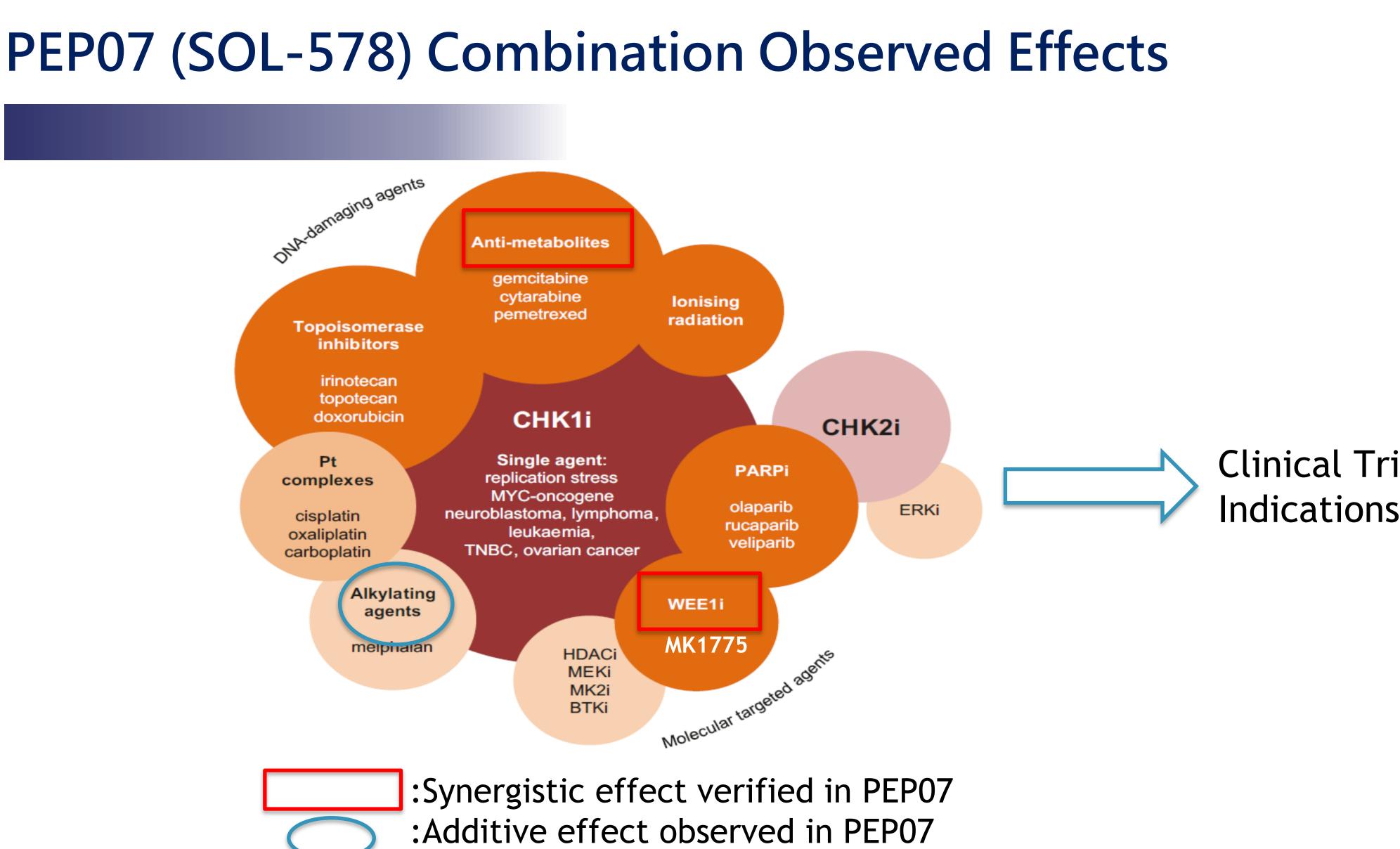
Cl > 1.1 (antagonism):

SNU-5/5-Fu; SNU-16/5-Fu; A498/Sorafenib; IMR32/Temozolamide

Caov-3/Paclitaxel; NCI-H1048/Topotecan; MFE-296/Cisplatin; SNU-398/Sorafenib; NCI-H1048/SN-38



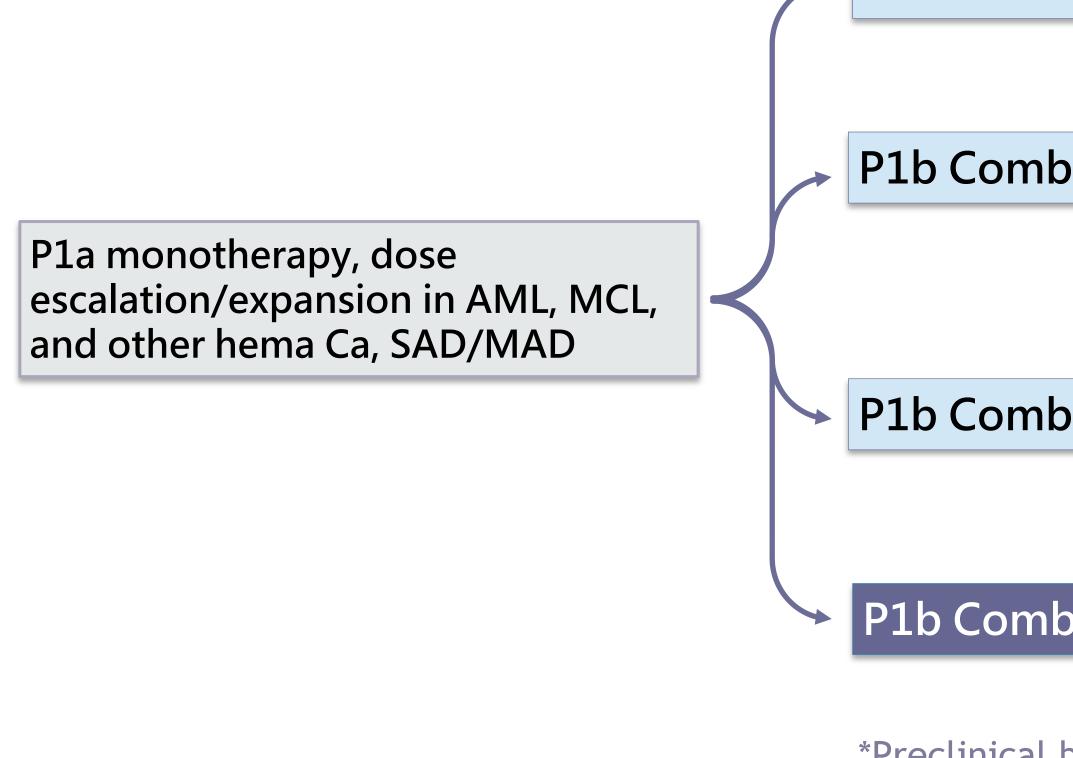




Targeting the DNA Damage Response for Anti-Cancer Therapyp 241-276, 2018

Clinical Trial Designs and Indications Guidance

### PEP07 (SOL-578) Early Clinical Development Plan



P1b Combo, dose escalation/expansion in AML

P1b Combo, dose escalation/expansion in MCL

P1b Combo, dose escalation/expansion in other Hema Ca

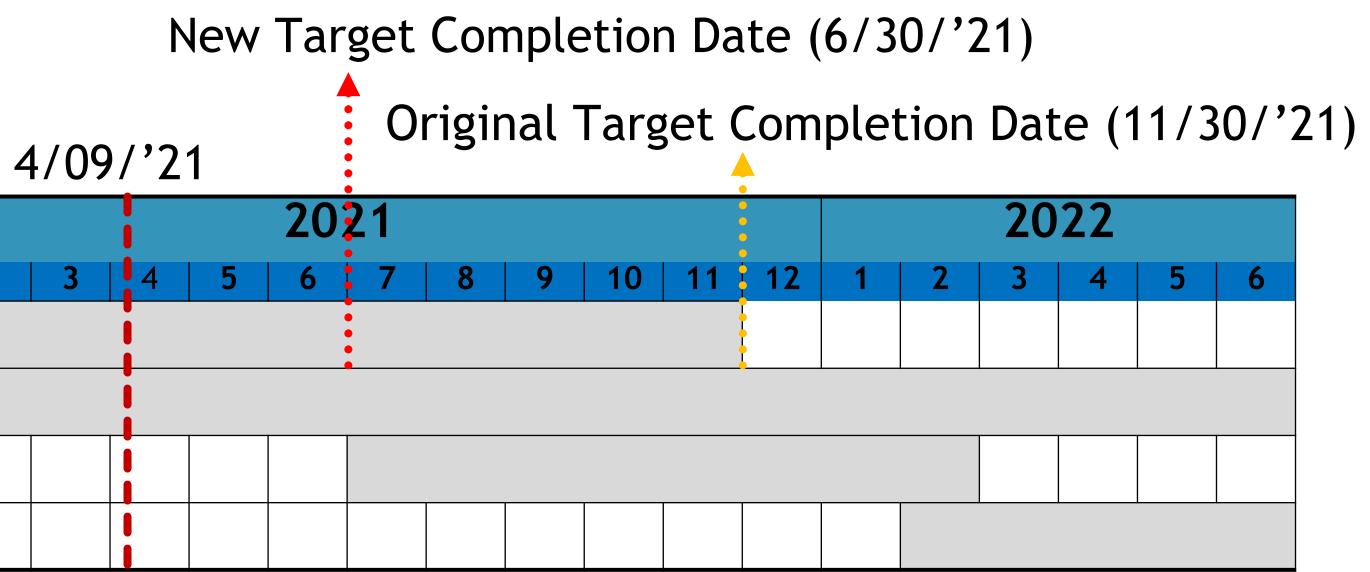
P1b Combo, dose escalation/expansion in selected sold tumors

\*Preclinical biomarker study is ongoing for further design of clinical trials

### PEP07 (SOL-578) IND Development Plan

Development Plan			
	1	2	3
Preclinical Development			
CMC Development			
Toxicology Development			
IND Preparation/ Submission			

Preclinical	: Progress ahead of original
CMC	: On schedule
Toxicology	: Target initiation 2021Q3
IND Prep. & Su	b. : Target completion 2022Q



plan

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# Virtual Pharmaceutical Company Business Model

### Lead Target Phase I

