



# 智擎生技 4162.TWO 4Q 2025 法人座談會 2026/03/09

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# 免責聲明

本簡報中所提及之預測性資訊包括營運展望、財務狀況以及業務預測等內容，乃是建立在本公司從內部與外部來源所取得的資訊基礎。

本公司未來實際所可能發生的營運結果、財務狀況以及業務成果，可能與這些明示或暗示的預測性資訊有所差異。其原因可能來自於各種因素，包括市場風險、市場需求，以及本公司持續推出新藥產品專案等因素。

本簡報中對未來的展望，反應本公司截至目前為止對於未來的看法。對於這些看法，未來若有任何變更或調整時，本公司將盡力隨時再度提醒或更新。

# 議程

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1. 2025年營運亮點
2. 2025年營運概況
3. 研發策略與展望
4. Q&A



# 2025年營運亮點-公司維持營收穩定與價值創造

## 市場端

### 安能得® (ONIVYDE®) 新適應症申請

1. 2024年度歐亞銷售地區之淨銷售額達到第二期銷售里程碑，2025年第一季收取美金5千萬元之銷售里程碑授權金
2. ONIVYDE®一線合併療法獲歐洲多國上市許可，挹注營運成長動能
3. 安能得®獲健保署核准納入一線合併療法治療轉移性胰腺癌健保給付，2025年12月1日起生效

## 研發端

### 新產品研發進程逐步加快

1. PEP07第一期臨床試驗於2025年底陸續完成最大耐受劑量已確認，即將進入擴展階段
2. PEP08第一期實體腫瘤臨床試驗獲得澳洲及台灣核准並且第一位受試者已於2025年10月接受藥物投與
3. 協同外部新藥研發平台合作，其他專案研發進度符合預期

## 營運端

### 公司營運穩定成長

1. 2025年現金股利：每股新台幣2元；連續12年發放現金股利
2. 完成溫室氣體盤查範疇三第二階段(CDMO)初步資料收集及分析數據，相關數據將揭露於2025年永續報告書

# 2025年營運概況

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# 安能得® (ONIVYDE®) 營收趨勢

NT\$(000)

| 項目 \ 年份    | 2019    | 2020      | 2021    | 2022    | 2023    | 2024      | 2025<br>YOY (%)  |
|------------|---------|-----------|---------|---------|---------|-----------|------------------|
| 台灣銷售收入     | 180,389 | 214,828   | 235,469 | 277,594 | 278,547 | 279,990   | 277,133 (-1%)    |
| 歐亞銷售權利金收入  | 133,651 | 271,584   | 419,366 | 376,789 | 426,652 | 543,286   | 627,762 (+15.5%) |
| 里程碑金/授權金收入 | 0       | 569,600   | 0       | 0       | 62,470  | 1,700,028 | 6,521 (-99.6%)   |
| 合計         | 314,040 | 1,056,012 | 654,835 | 654,383 | 767,669 | 2,523,304 | 911,416 (-63.9%) |

# 2025年營運概況

| 單位:新台幣仟元  | 2025    | 2024      | Amount Change | % Change |
|-----------|---------|-----------|---------------|----------|
| 營業收入      | 911,416 | 2,523,304 | (1,611,888)   | -64%     |
| 營業成本      | 51,853  | 47,740    | 4,113         | 9%       |
| 營業毛利      | 859,563 | 2,475,564 | (1,616,001)   | -65%     |
| 推銷費用      | 36,866  | 37,605    | (739)         | -2%      |
| 管理費用      | 97,520  | 117,768   | (20,248)      | -17%     |
| 研究發展費用    | 299,716 | 267,025   | 32,691        | 12%      |
| 營業費用      | 434,102 | 422,398   | 11,704        | 3%       |
| 營業利益      | 425,461 | 2,053,166 | (1,627,705)   | -79%     |
| 營業外收入(支出) | 83,832  | 109,829   | (25,997)      | -24%     |
| 稅前淨利      | 509,293 | 2,162,995 | (1,653,702)   | -76%     |
| 所得稅費用     | 121,652 | 411,965   | (290,313)     | -70%     |
| 本期淨利      | 387,641 | 1,751,030 | (1,363,389)   | -78%     |
| 基本每股盈餘(元) | 2.70    | 12.19     | (9.49)        | -78%     |

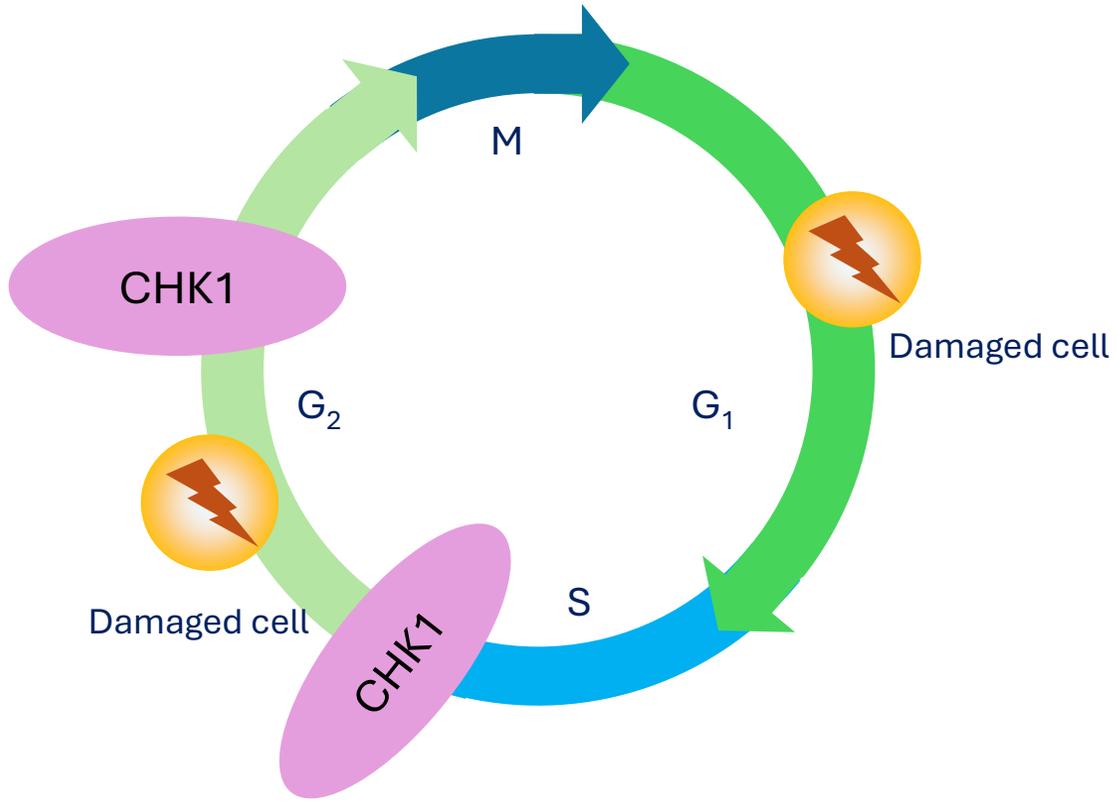
# 研發策略與展望

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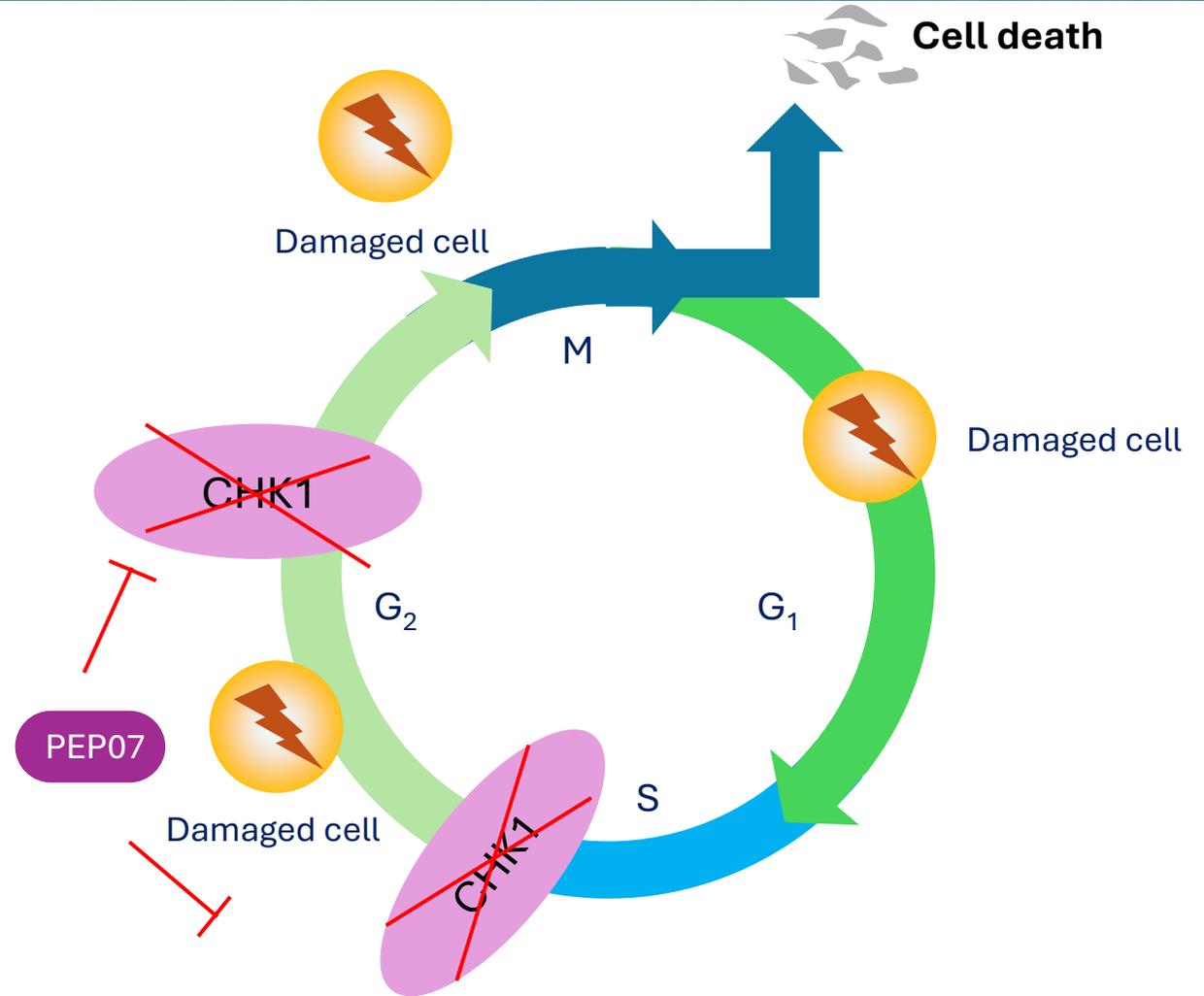
# 產品組合聚焦在癌症精準醫療

| Program                                   | Indications    | Lead   | Preclinical   | Phase I | Phase II             | Phase III            | Approval | Commercial Rights                               | Partner   |
|---|----------------|--|---|---------|----------------------|----------------------|----------|---|---|
| <b>ONIVYDE®</b><br>(liposomal irinotecan) | 1L/2L PDAC     |  |   |         |                      |                      | Approval | Milestone Royalty (EU/Asia)<br><br>Taiwan Sales |  |
|   | AML/MCL        |  |   |         | Dose expansion phase |                      |          | Global  |  |
|   | PEP07 (CHK1i)  | Solid tumors   |   |         |                      | Dose expansion phase |          |   |   |
| DDR & Synthetic Lethality                 | PEP08 (PRMT5i) | MTAP-del cancers   |   |         |                      |                      |          | Global  | PEI Owned   |
|   | PEP09          | Undisclosed  |  |         |                      |                      |          | Global  | Undisclosed   |
|   | PEP10          | Undisclosed  |  |         |                      |                      |          | Global  | PEI Owned   |

# PEP07 : CHK1是細胞生存的關鍵



CHK1 is a key in cell cycle regulation and DNA damage repair. When cell DNA is damaged, CHK1 will be activated to repair DNA damage and avoid incorrect inheritance. If the damage cannot be repaired, CHK1 will promote cell apoptosis.



PEP07 inhibits CHK1 function, therefore, if cell repair and replication experience any issues, it will not be able to recover and will lead to cell apoptosis.

# PEP07第一期臨床試驗計畫

## Phase I Mono

dose escalation in hematologic cancers (first patient dosed in 2023/08)

## Phase I Mono

dose expansion in AML and MCL

## Phase I Combo

Target: AML and MCL

## Phase I Mono

dose escalation in advanced or metastatic solid tumors (first patient dosed in 2024/04)

## Phase I Mono

dose expansion in selected indications

## Phase I Combo

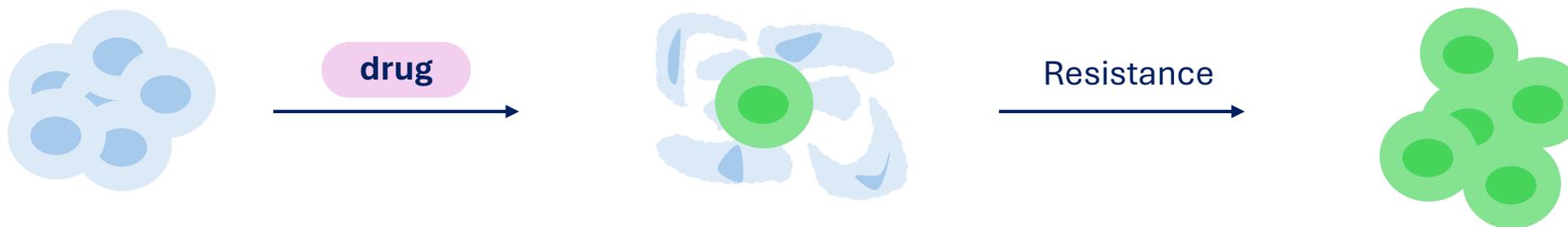
Target: selected indications

# 單藥治療可能產生的抗藥性

## 1. 原本存在的抗藥性



## 2. 用藥產生的抗藥性

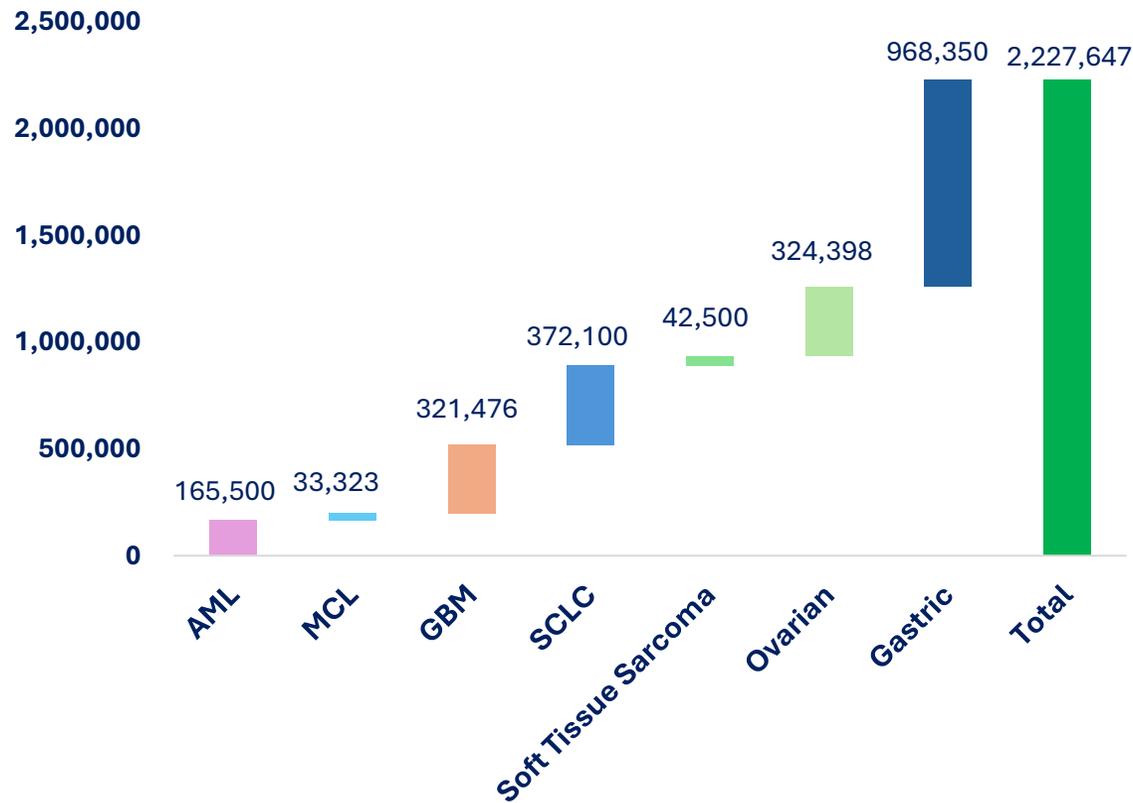


## 3. 癌細胞藉由其他暫時機轉生存而產生的抗藥性

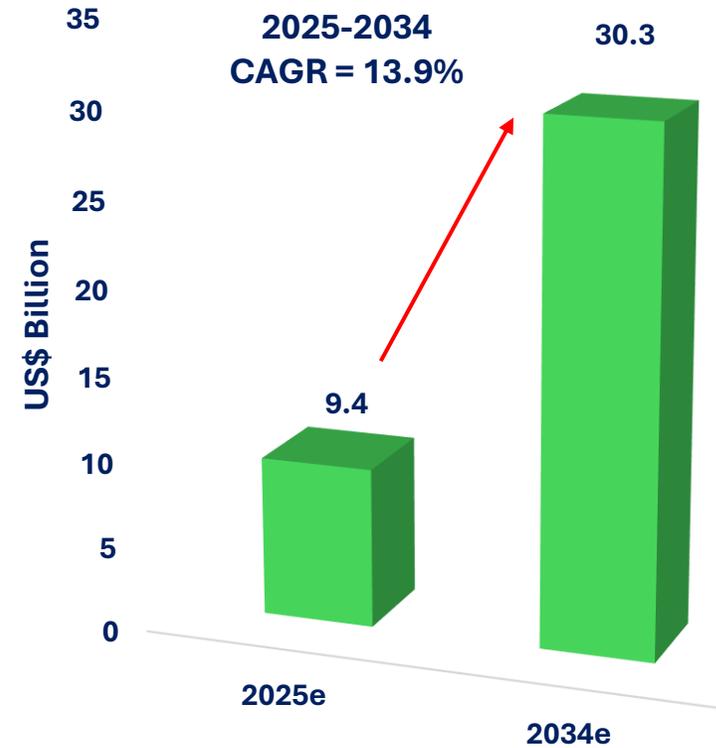


# PEP07：潛在適應症及患者人數與市場規模預測

PEP07潛在適應症患者人數 (2022)

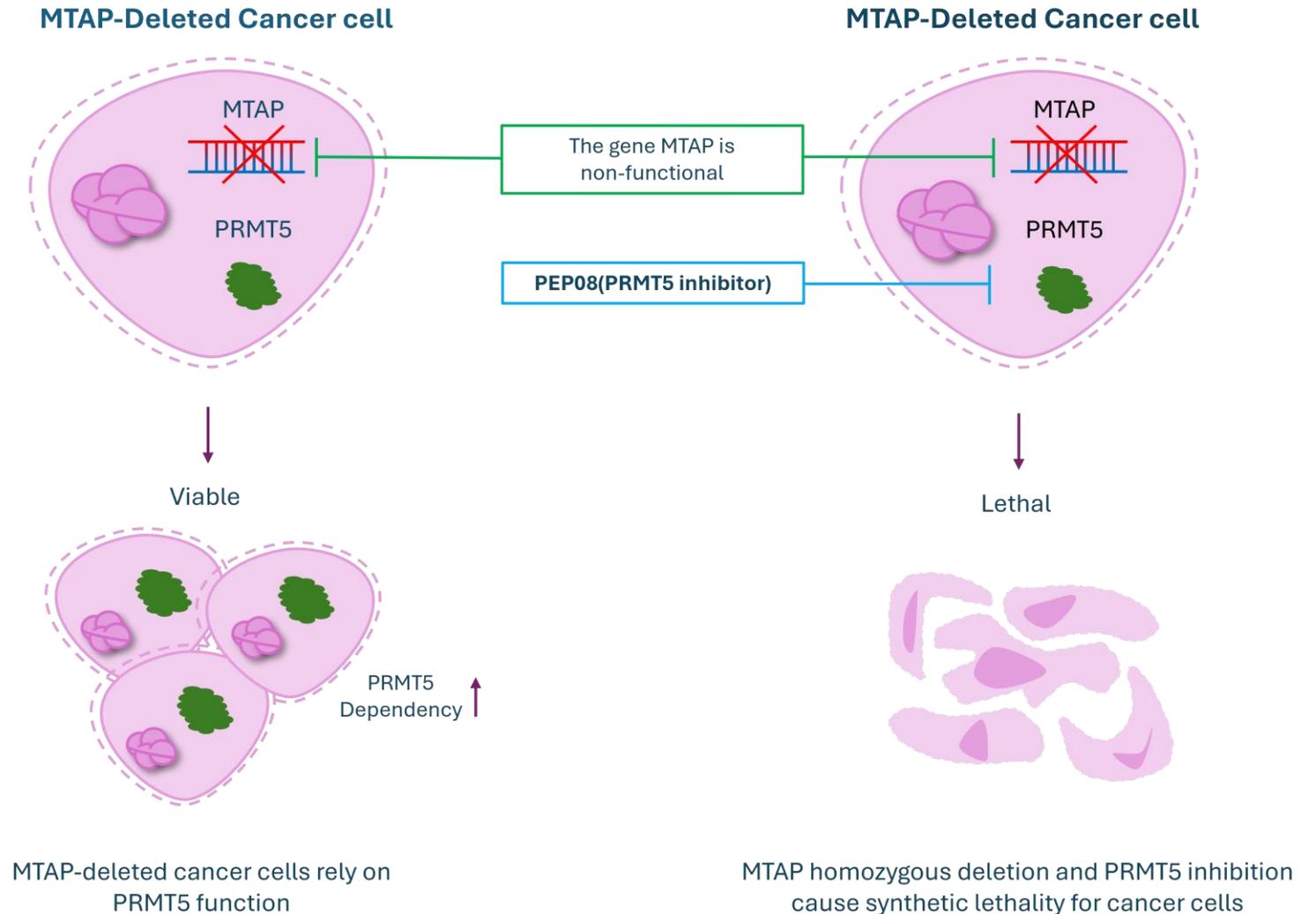


全球DDR藥品市場規模預測



# PEP08作用機轉：合成致死 (Synthetic Lethality)

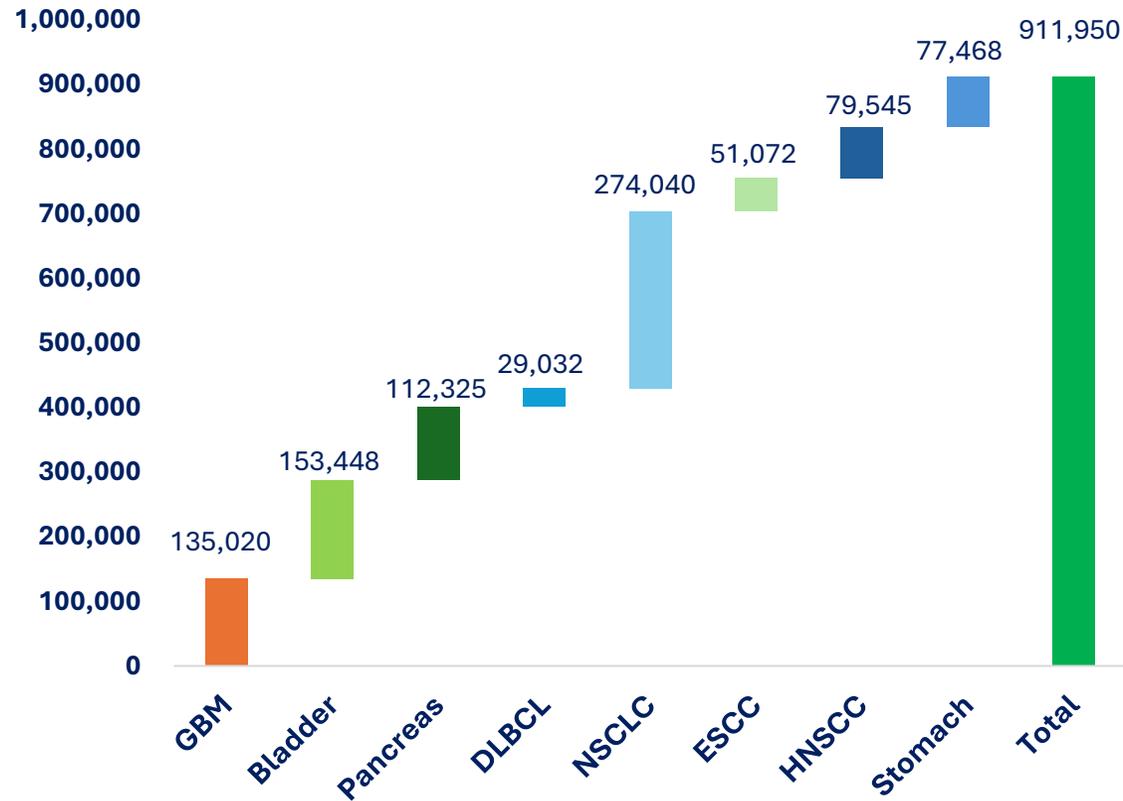
- ✓ 第二代 MTA合作PRMT5抑制劑  
僅針對MTAP缺失的癌細胞，藉  
由合成致死機轉造成癌細胞死亡。



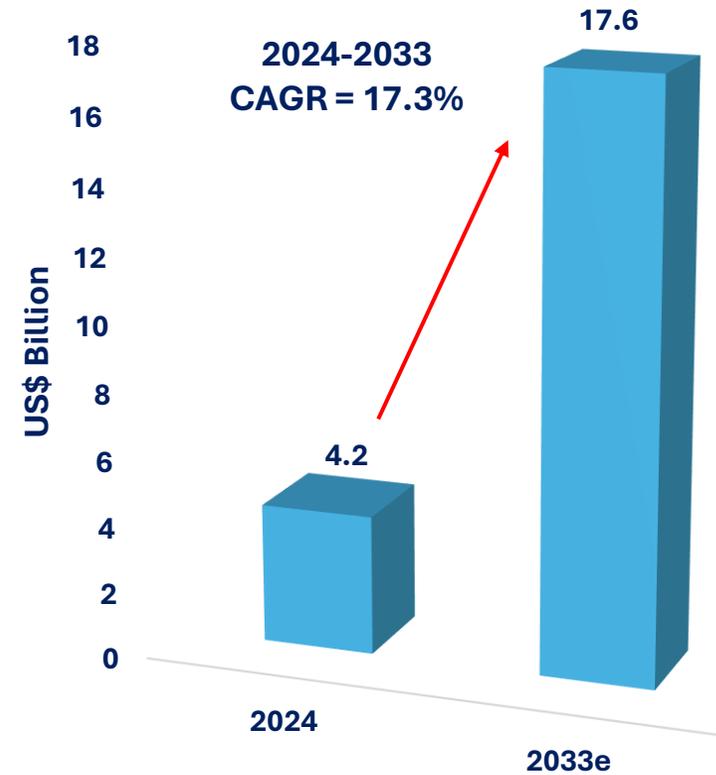
MTAP homozygous deletion and PRMT5 inhibition cause synthetic lethality for cancer cells

# PEP08：潛在適應症及患者人數與市場規模預測

## 具MTAP基因缺失之特定適應症患者人數 (2022)



## 全球Synthetic Lethality藥品市場規模預測



# 2020-2025 DDR/Synthetic Lethality 藥品交易資訊

| Target                   | Name                       | Licensor                 | Licensee              | Date      | Phase at Deal  | Upfront     | Total Deal Value            | Territory                         |
|--------------------------|----------------------------|--------------------------|-----------------------|-----------|----------------|-------------|-----------------------------|-----------------------------------|
| <b>Eight DDR Targets</b> | <b>N/A</b>                 | Artios                   | Merck                 | Dec. 2020 | IND Candidates | US\$30M     | US\$890M                    | Worldwide                         |
| <b>Three DDR Targets</b> | <b>N/A</b>                 | Artios                   | Novartis              | Apr. 2021 | Discovery      | US\$20M     | US\$1.3B                    | Worldwide                         |
| <b>WEE1</b>              | <b>SPH6162</b>             | Shanghai Pharmaceuticals | HUYABIO               | Nov. 2021 | Preclinical    | Undisclosed | Undisclosed                 | Worldwide (exclude Greater China) |
| <b>ATR</b>               | <b>RP-3500</b>             | Repare Therapeutics      | Roche                 | Jun. 2022 | Preclinical    | US\$135M    | US\$1.2B                    | Worldwide                         |
| <b>KIF18A</b>            | <b>Sovilnesib (AMG650)</b> | Amgen                    | Volastra Therapeutics | Mar. 2023 | Phase I        | Undisclosed | Undisclosed                 | Worldwide                         |
| <b>PARP1</b>             | <b>HRS-1167</b>            | Hengrui                  | Merck                 | Oct. 2023 | Preclinical    | €160M       | €1.4B                       | Worldwide (exclude China)         |
| <b>CHK1</b>              | <b>SRA-737</b>             | CRT Pioneer Fund         | Private US biopharma  | Jan. 2024 | Phase II       | US\$0.5M    | US\$290M and 500,000 shares | Worldwide                         |
| <b>KIF18A</b>            | <b>MEN2501</b>             | InSilicon                | Stemline Therapeutics | Jan. 2025 | Preclinical    | US\$20M     | US\$550M                    | Worldwide                         |
| <b>WRN</b>               | <b>VVD-214</b>             | Roche                    | Vividion              | Jun. 2025 | Phase I        | Undisclosed | Undisclosed                 | Worldwide                         |
| <b>PKMYT1</b>            | <b>Lunresertib</b>         | Repare Therapeutics      | Debiopharm            | Jul. 2025 | Phase I        | US\$10M     | US\$267M                    | Worldwide                         |

# 2020-2026 PRMT5/MAT2A藥品交易資訊

| Target                               | Name     | Licensor       | Licensee | Date      | Phase at Deal | Upfront   | Total Deal Value | Territory                               |
|--------------------------------------|----------|----------------|----------|-----------|---------------|---|------------------|---|
| MAT2A, Pol Theta and Werner Helicase | IDE397   | Ideaya         | GSK      | Jun. 2020 | Preclinical   | US\$100M<br>US\$20M stock<br>US\$50M exercise fee for MAT2A                                   |                  | 50% US profit share and ex-US royalties |
| PRMT5                                | MRTX1719 | Mirati         | BMS      | Oct. 2023 | Phase 1       | 1. US\$4.8B equity acquired<br>2. ~US\$1B upon acceptance by FDA of NDA for MRTX1719 in NSCLC |                  |   |
| MAT2A                                | SYH2039  | CSPC           | BeiGene  | Dec. 2024 | Phase 1       | US\$150M  | US\$1.835B       | Worldwide                               |
| PRMT5                                | PH020    | Puhe BioPharma | Bayer    | Mar. 2025 | Phase I       | Undisclosed   | Undisclosed      | Worldwide                               |
| MAT2A                                | GH31     | Genhouse Bio   | Gilead   | Feb. 2026 | IND           | US\$80M   | US\$1.450B       | Worldwide                               |



**2026-2030**

全球研發及銷售權利

地區研發及銷售權利

合作開發合併療法，例如：與SoC或著NCE合併

# 智擎公司2026-2030展望

新劑型  
新藥

轉型

新成分  
新藥

建構全面產品線

專注癌症精準治療  
(DDR & SL)

ONIVYDE®  
(Commercial)

2021

**PEP07** (Preclinical → Phase I)  
**PEP09** (Drug Discovery → Late Drug  
Discovery/Lead Optimization)

**AI-driven Drug Discovery Projects:**

**PEP08** (Drug Discovery → Preclinical → Phase I)  
**PEP10** (Drug Discovery → Late Drug  
Discovery/Lead Optimization)

2022

2025

**PEP07** (Expansion → Phase II/III)  
**PEP09** (Preclinical → IND-enabled study → Phase I)

**AI-driven Drug Discovery Projects:**

**PEP08** (Expansion → Phase II/III)  
**PEP10** (Preclinical → IND-enabled study → Phase I)

**PEPXX** (Candidate Nomination)

2026

2028

2030

建構DNA損傷反應與合成致死產品線

專注全球癌症精準醫療高成長市場



**THANK YOU**

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